



**Premier Business &  
Agency Funding Program**

**What do we do?**

BLUELINE processes business/commercial loans nationwide for established business/agency owners or individuals looking to purchase an existing business/agency or its assets. The types of loans we facilitate (sources from SBA, conventional, non-conventional and private equity direct lenders) can be used for: business expansion plans, agency TPP Loans, new/relocation investment commercial real estate, business asset-purchases, client book-of-business, refinancing existing business debt, working capital, business line-of-credit, or bridge loans. Clients seek out BLUELINE because we have experience, expertise, and capacity to do all the heavy lifting involved in applying for capital at the best price. Trust BLUELINE today to facilitate your loans.

**What can you expect when working with BLUELINE?**

- Communication** - We consistently provide you with regular updates and information related to your loan processing so you can make the best decision possible for your business.
- Transparency** - We are open and transparent about your loan, application documents, loan status and fees so that you know how to best plan for your success.
- Accuracy & Speed** - We are committed to providing you with the most accurate information, as quickly as possible - we won't waste your time.

**For Insurance Agency or Book-of-Business Buyers:**

Please check all statements that apply to you:

- I am currently an Agency Owner.
- I have been in business with the same agency for three or more years.
- I hope to become an Agency Owner by purchasing an existing agency or book of business.
- My personal credit score is 700+.
- I have \$100,000 of carrier required operating capital in cash.
- I have a carrier approved office location.
- I have negotiated the purchase price of my agency or book-of-business.
- I have an executed purchase agreement or an executed letter of intent to purchase.

**BLUELINE**  
(dba of BSD Consultants, LLC)  
120 W. Second Street, 19th Floor  
Dayton, OH 45402



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**Share with us what is most important to you as the borrower?**

- Speed to Capital** - We are always prepared to assess a loan request and provide our decisioning on that request within 24 hours.
- Certainty to Close** - Sometimes opportunities cannot be missed. If certainty to close is a high priority for you, we are able to structure our process around your needs.
- Cost of Money** - Interest Rate may be your priority. The lowest interest rate we advertise comes directly from the SBA. These rates are based on the WSJ Prime Rates + 2.25% to 4.75%. Lower rates may be available and are assessed on a case-by-case basis.
- Closing Costs** - When well qualified candidates have options in lenders, this may be the reason for your final selection. If Closing Costs are your priority, let us work on your behalf to identify lenders that match your intention.
- Terms & Conditions** - The devil is in the details and knowing the details prior to entering into a loan relationship with any lender may be your priority. If so, allow us to assist you in ensuring you know the details as well as the lender does.

**3-Most FAQ's**

**How long does it take to get approved or declined?** - Three things greatly impact the speed of a lenders decision: a) the borrower's level of organization, b) the type of loan being considered, and c) how well the deal and loan is structured. We have seen approval with cash-in-hand within 3-days, though timing is determined by the lender. Call today to discover the secrets to fast loans.

**How much can I borrow?** - BLUELINE can facilitate loans as low \$25,000 and as high as \$5,000,000, however the actual answer to that question is - the amount you qualify for. Call today for pre-approval criteria.

**How much do loans cost?** - The three main factors to consider related to the cost of most loans are: 1) the interest rate; 2) closing costs; 3) professional fees (such as CPAs or Accountants). Call us today for a current and up-to-date answer about your loan and how we may be able to help.

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